# **Monthly Department Report: Cancer**

Allison Greene Status date: 9/9/19

#### **Success Measure:**

• FY 18-19 YTD variance of new patients/practice level: 380

# **Key initiatives/tactics:**

• August CI newsletter: 768 emailed; 365 opened; 53 clicks

#### • Print jobs in process:

Overall Cancer Institute booklet • SHE visit panel card • CIOS Lifetime brochure • Lung Cancer Screening brochure and poster • BMT pt ed booklet • CCPW pop-up banner • Aromatase Inhibitors pt ed booklet • CIOS Lymphedema Management program brochure • CIOS Moving On program brochure • CIOS Onc Rehab panel card • CIOS Nutritional Counseling brochure • CIOS Cancer Genetics (also in Spanish) • Rad Onc pt ed pieces (17 total) • CIOS overview brochure • CIOS IOS Visit panel card • CIOS Integrative Oncology Visit for CI NP's • IOS Visit poster • Cancer Research in MDC • Moving On newsletter • CI sympathy card • NCORP digital outdoor

#### News Media/Social Media

Extensive coverage in all news media and social media, including patient video) re NCORP grant; this specified in PR and Internal Communications of this report

• Also, article in Healthlinks re Prostate cancer/Dr. McTyre

### **Key initiatives/tactics (cont'd):**

- Clinical Trials digital campaign continues, with display and search ads, along with geofencing to oncology practices, Charlotte to Columbia. Landing page: https://www.ghs.org/healthcareservices/cancer/clinical-trials/
- TrueBeam/SBRT digital campaign—in development
- NCORP grant: patient video, website content and internal publications/promotions

#### **Leading indicators & results:**

- 5,988 visits to CI webpages; 11,128 page views
- Most visited-
  - CI homepage (3,665)
  - Our team (1,046)
  - Locations (869)
  - Clinical Trials (824)
  - Breast Health Program (568)

# **Upcoming:**

- Dr. McTyre/SBRT featured in Prisma Health News
- Prostate patient/Dr. McTyre to be featured in September

#### **Need to know:**

Extensive effort and successful promotion achieved for NCORP grant announcement